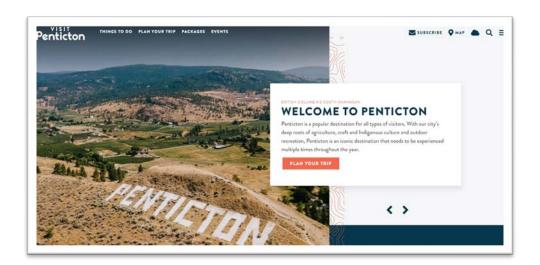
# Optimizing Your Digital Listing www.visitpenticton.com

**Travel Penticton Members** 



#### 2022 Website Analytics

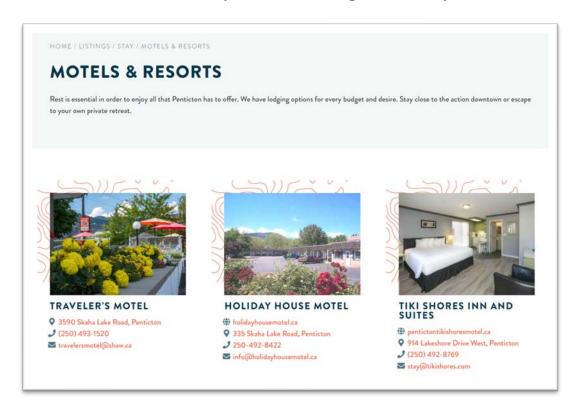
- Average 19,000+ visitors per month
- Average 47,000+ page views per month
- Average 108,000+ listing impressions per month
- Average 7,000+ package impressions per month





## What Your Listing Will Look Like

Below is an example of a listing directory view

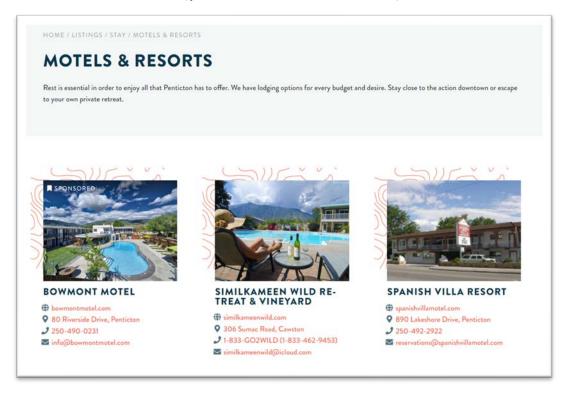


Listings are randomized on our website instead of being alphabetical, so every member gets the same exposure.



### What Your Listing Will Look Like

Below is an example of a listing directory view with a sponsored listing (paid member benefit)

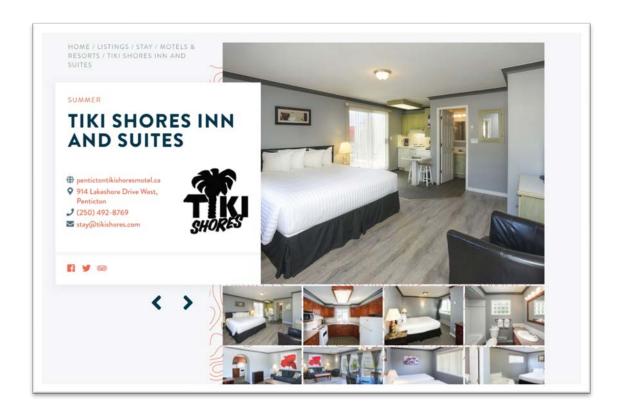


Sponsored listings show up first on the page, the remaining listings are still randomized.



# What Your Listing Will Look Like

Below is an example of an individual website listing





#### How to Access Your Listing

#### Click the link below

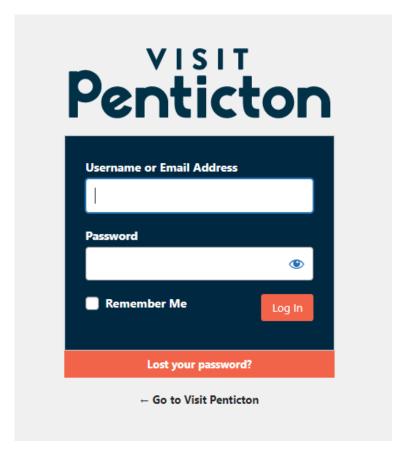
www.visitpenticton.com/admin

#### **Enter Username**

Typical format is your business name including spaces in lower case e.g. **travel penticton** 

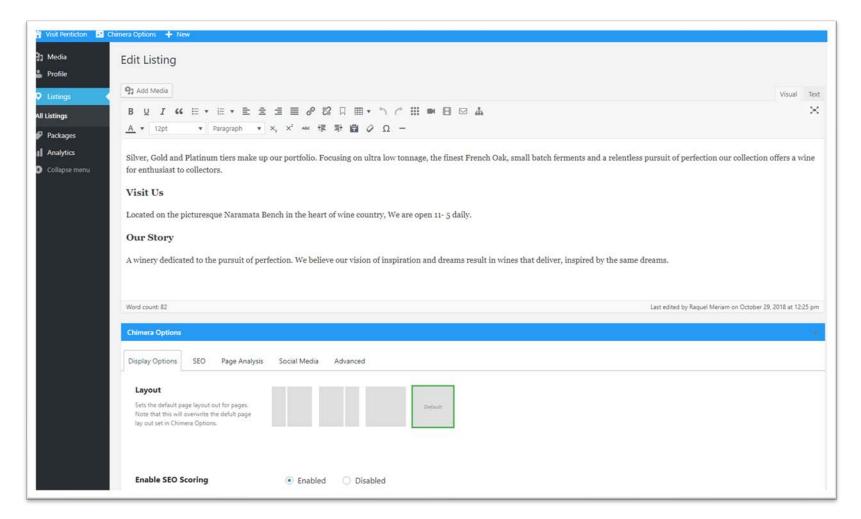
#### **Enter Password**

The default password is **TravelP123!@#** you will be able to change this once you log in





# Your Website Listing Homepage





### Website Listing Features

Personal Login - update your listing any time

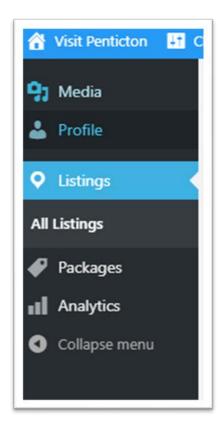
**Media** - add your logo, add photos and videos to enhance your listing

**Profile -** update your contact information or change your password

**Listings** - edit your listing to include your website, email, and social media links. Each listing offers SEO capabilities

Packages – create a package deal to attract more business

**Analytics** – view your listing and package analytics





#### Address Details

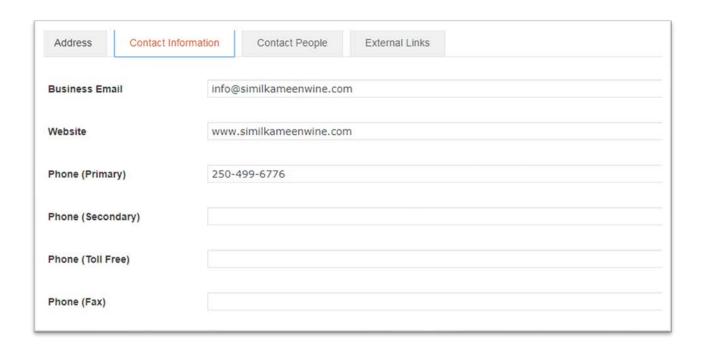
Once you have added your address click the "get location from address" button as this triggers the google maps feature.

Address Line 1 This address is used for the Google map	PO Box 246
Address Line 2	
Address Line 3	
City	Keremeos
Province/State	
Postal Code	VOX 1NO
Country	
Location	Get location from Address Clear Map



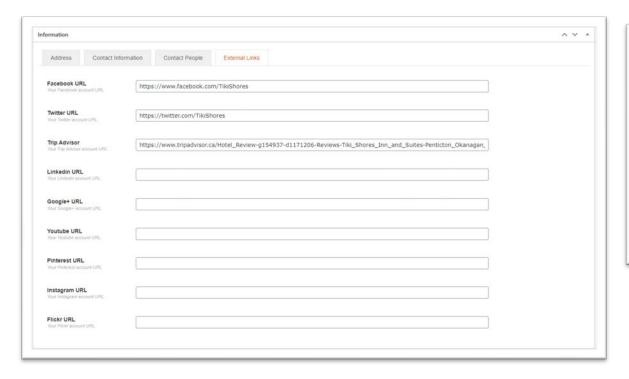
#### Contact Information

The contact information that you provide here is what will be visible to the public on the Visit Penticton website.



#### External Links

Adding the links to all of your social media accounts will improve you internet ranking and increase consumer reach.





Social media icons will appear on your listing with hyperlinks

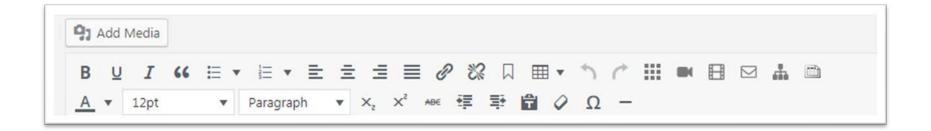


#### Writing Listing Copy

You should aim for at least 300 words

You can cut and paste text from your own website using Ctrl + C (copy) and Ctrl + V (paste)

Format your text using the tools on the top bar (similar to Word)





#### Writing Listing Copy

KISS – Keep it Short & Simple

Use **bold**/*italics* to highlight words you want to stand out

Use bullet points

Don't forget a call to action

Focus on your USP (Unique Selling Proposition) – why would someone choose you over your competitors?





#### Adding Hyperlinks

Select the text that you want to Hyperlink

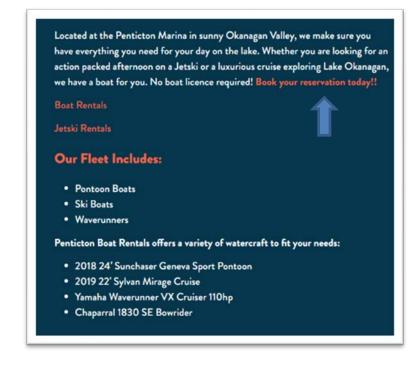
Click on the @ icon in the top bar.

Type or paste the URL then click on the icon to access link options

Check the box next to Open link in a new tab (this will ensure that visitors aren't navigated away from your listing page)

Click update

You can also **bold** and <u>underline</u> the text.



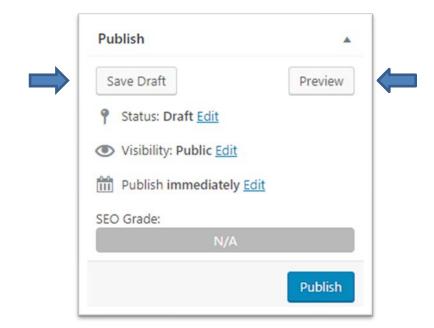


#### Saving Your Work

Once you have inputted your copy save a draft by clicking the tab in the top right corner of the screen.

You can click on the preview button to see how the listing will appear on screen.

Please note you will not be able to select or change any of the "listing categories" or "listing features" if you wish to change these please contact Travel Penticton.



You will also not see your changes published immediately on the website, as Travel Penticton must approve any submitted changes. This can take up to 3 business days.



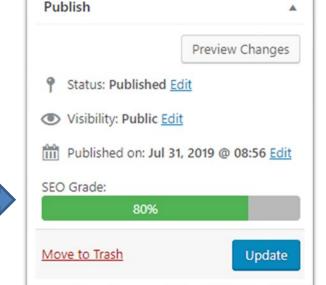
### Why Optimize Your Listing

An optimized listing (with an SEO Grade of 60% or higher) helps improve your google ranking so potential visitors can find you more easily.

It ensures your message is appropriate to your audience.

Optimized listings look more professional.

Visitors love to see pictures or videos, which are key components to optimization.





#### SEO Optimization Tool

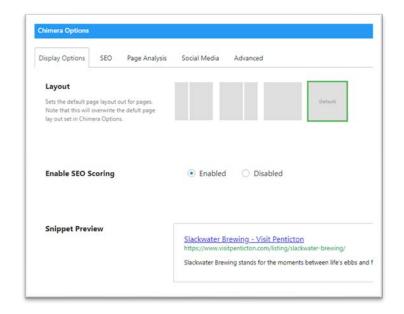
Scroll down to Chimera Options and input your information (see next page for example).

Focus Keywords – pick the main keyword(s) or keyphrase(s) that this post/page is about. (typically this would match the main title e.g. locolanding adventure park)

Meta Title – limited to 55 characters (typically your company name and catchline, usually ending with – Visit Penticton)

**Meta Keywords** – limited to 12 keywords or phrases, and should be included in your content.

**Meta description** – limited to 156 characters (the hook that will make someone click the link).



SEO Page Analysis Social Media	a
Enable SEO Scoring	Enabled
Snippet Preview	<u>Jos Pub Penticton</u> http://www.visitpenticton.com/?post_type=listing&p=14067  Jos Pub has the best beer and the best food in Penticton. We are open 7 days a week from 10am - 1.00am. Come and check us out
Focus Keywords	Jos Pub  Pick the main keyward or keyphrase that this post/page is about.
Meta Title	Jos Pub Penticton  The title is limited to 55 chars, you have 38 chars left. Most search engines will truncate titles to 55 characters.
Meta Keywords	Jos Pub Penticton best beer  The keywords should be limited to 12 keywords or phroses, and should be included in your content.
Meta Description	Jos Pub has the best beer and the best food in Penticton. We are open 7 days a week from 10am - 1.00am. Come and check us out
	The description is limited to 156 chars, you have 31 chars left. Most search engines will truncate meta descriptions to 156 characters.

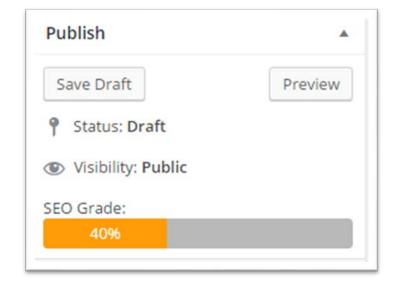


### SEO Optimization Tool

Once you have filled in this information scroll back to the top and save draft.

You will notice an SEO Grade appear.

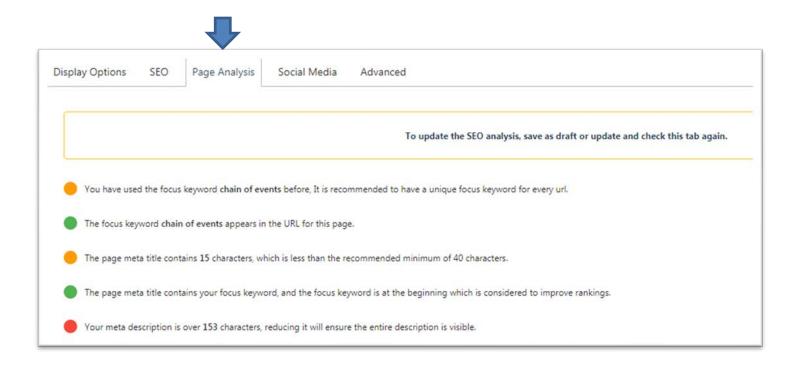
The aim is to get this grade to 60% or higher.





#### SEO Optimization Tool

The page analysis tab uses red, amber and green colour codes to show where improvements to your copy can be made.





#### **Images**

There are two types of images on listings.

**Featured Image** – 800px x 600px (minimum 320px x 240px) appears in the directory

**Photos** – up to 12 images that appear as a slide show with your listing







#### Uploading Images/Files

Go to Media Library and click 'Add New'

Drag and drop files into directory or click 'select files' to upload from your PC.

Posts

☐ Media Library Add New

☐ Media

☐ All media items ▼ All dates

☐ Bulk Select

☐ Bulk Select

☐ Pages
☐ Comments
☐ Contact

Post images onto your listing by clicking Add and selecting the image from your library.





#### Adding Video Content

There are 2 ways to do this:

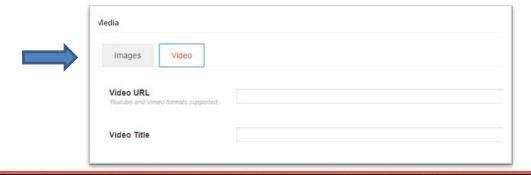
1. You can embed a video into the body of your copy by clicking this icon



Copy and paste the Video URL (from You Tube) don't change the other settings.

Click "add short code" (you can preview using the button in the top right)

2. Add your video to your listing slideshow by clicking on the "Video" tab at the bottom of your screen and paste in the Video URL from You Tube and add a title.





#### Submitting for Review

Once you have finished inputting your copy and images/video and are happy with the preview click 'submit for review'

Travel Penticton will review your listing, assign the category and publish. This can take up to 3 business days before you'll see the edits live on the website.



As well as a business listing Travel Penticton Members have the ability to add promotional packages and deals to the Visit Penticton website.

Below is an example of what your package will look like when posted.



#### EXPLORE CANADA, SAVE 35% AT SANDMAN HOTEL PENTICTON

- Feb 24, 2021 to Dec 31, 2021
  Sandman Hotel Penticton
- Discover or rediscover the best of what Penticton has to offer with our Explore Canada Rate. Whether you're travelling for work or planning a getaway with family or friends, our team at Sandman Hotel Penticton invites you...



- BOOK NOW, STAY LATER AT PENTICTON LAKESIDE RESORT
- RESORT

  May 6, 2021 to Dec 31, 2021
- Penticton Lakeside Resort & Pe

Book directly with us to receive exclusive perks!
Delight in planning a future getaway in the heart of
the Okanagan. Rates starting at just \$199 / night.
Book Direct Offer Includes: \$25 Food &
Beverage...



#### 10% OFF WINE TOURS FOR LOCALS AT SAGEBRUSH TOURS

- Sagebrush Tours is offering a 10% discount to locals for ALL our Wine Tours until the end of 2021! As the Okanagan's only ecotourism wine tour company, you'll enjoy a variety of exceptional wineries while...



#### 10% OFF WINE TOURS FOR LOCALS AT SAGEBRUSH TOURS

Sagebrush Tours is offering a 10% discount to locals for ALL our Wine Tours until the end of 2021!

As the Okanagan's only ecotourism wine tour company, you'll enjoy a variety of exceptional wineries while being educated by experts on the Okanagan Valley's rich agriculture and natural history

Enter PROMO CODE: Local when booking to take advantage of this offer.

Minimum 2 people required to book a wine tour. Our tours currently operate as PRIVATE, which is for PHO and COVID-19 guidelines. Each guest must have a local current address to receive the 10% discount.

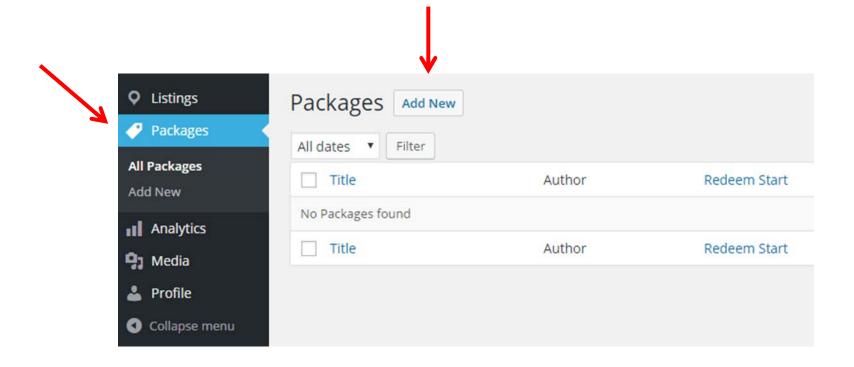
BOOK NOW

SAGEBRUSH WINE TOURS & SKI SHUTTLES



To add a package/deal follow the step by step instructions below.

On the left hand menu click the "Packages" tab then click "Add New"





Enter the Package/Deal Name that will appear as the main header.

Examples include:

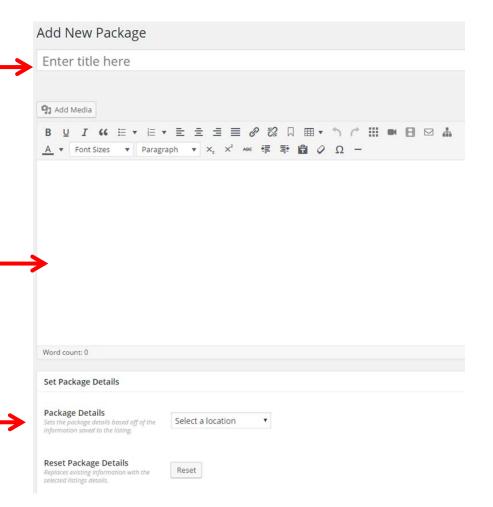
-

- Golf Getaway at Ramada by Wyndham Penticton
- Wine Tour Package with Penticton Lakeside Resort & Conference Centre

In the large text box, enter all the information about your package.

Select a location from the drop down menu (this will be your business name)

The address and contact information will automatically populate below.

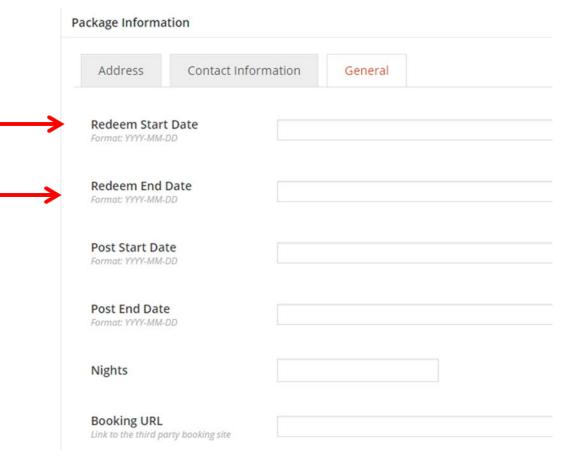




Click on the "General" tab to enter the rest of your package details.

The date from which the offer will be available.

The date your offer will expire.





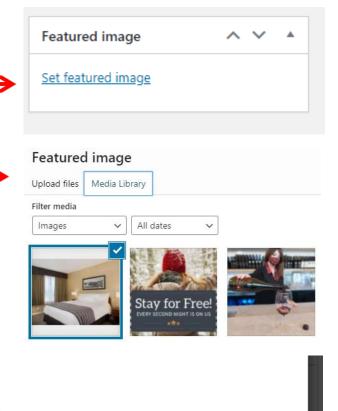
On the right hand side of the page you will find a block called "Featured image". Click the link.

This will allow to upload a new image or select from your media library.

The recommended size for package images is 1060px X 800px, with the image focused centered as it will display as a smaller 800px x 800px on the general package page.

Once you have selected your image click the "Set featured image" button in the bottom right corner.

When you have finished submit for review (same as listings pg 23)



Set featured image



# Analytics

Keep tabs on your listing & packages performance on a weekly/monthly basis.

See the impressions and clicks your listing receives.

